

	Proposed 2022-2023	Proposed 2023-2024	Proposed 2024-2025	actual 2024-2025	Proposed 2025-2026	Comments/justification for increase/decrease
	60828	58433				
Merchandise Sales	\$60,000.00	\$60,000.00	\$60,000.00	\$59,790.55	\$64,000.00	we adjusted to reflect 4k increase in sales
Group Contribution	\$33,200.00	\$33,500.00	\$33,500.00	\$31,010.59	\$35,000.00	we adjusted to reflect about 4k increase
Individual Contributions	\$2,500.00	\$4,000.00	\$4,000.00	\$5,607.75	\$4,500.00	we adjusted to reflect 500 increase
Central Office Backers	\$2,500.00	\$3,000.00	\$3,000.00	\$2,198.00	\$3,500.00	we adjusted a 500 increase in contributions
Literature Donations				\$137.05	\$600.00	50/50 raffle DAAY in the park est
Total Income	\$98,200.00	\$100,500.00	\$100,500.00	\$98,604.87	\$107,600.00	
COGS	\$36,000.00	\$36,000.00	\$36,000.00	\$41,157.63	\$42,000.00	14% PRICE INCREASE
Gross Profit	\$62,200.00	\$64,500.00	\$64,500.00	\$57,447.24	\$65,600.00	
Expenses						
Accounting	\$3,500.00	\$3,500.00	\$3,500.00	\$2,681.25	\$2,800.00	
Bad Debt				\$0.00		
Bank Service	\$200.00	\$200.00	\$0.00	\$36.00	\$50.00	
Storage Expense	\$780.00	\$780.00	\$780.00	\$780.00		ON BDS
Cash Over/Short-Bank Expenses				\$4.90		
Computer Expense						
Website Maintenance	\$1,000.00	\$1,000.00	\$1,000.00	\$402.29	\$1,000.00	
Website Hosting	\$229.00	\$500.00	\$500.00	\$0.00	\$700.00	700 GO DADDY
Internet & Telephone	\$2,500.00	\$3,000.00	\$4,400.00	\$4,120.00	\$4,200.00	this expense seems extreme
Computer- Other	\$1,500.00	\$1,500.00	\$1,500.00	\$1,178.90	\$1,000.00	assorted computer related expenses
Total IT COST	\$5,229.00	\$6,000.00	\$7,400.00	\$5,701.19	\$9,750.00	POS/ZOOM/COMPUTER SEC
Credit Card Processing	\$1,800.00	\$1,800.00	\$1,800.00	\$1,418.39	\$1,420.00	
Dues & Subscriptions				\$76.83	\$77.00	
Insurance	\$1,500.00	\$1,400.00	\$1,650.00	\$1,832.19	\$1,900.00	Do we need workmans comp on part time employees?
Worker's Compensation	\$1,200.00	\$1,300.00	\$1,300.00	665	\$700.00	
Office Supplies	\$1,200.00	\$900.00	\$900.00	\$1,735.99	\$1,000.00	
Printer & Copier Expense	\$3,500.00	\$1,000.00	\$1,000.00	\$900.81	\$1,000.00	placeholder
Misc Expense				\$88.12	\$100.00	
Payroll Processing	\$750.00	\$800.00	\$900.00	992.66	\$992.00	
Salaries & wages	\$25,000.00	\$25,000.00	\$40,000.00	\$34,821.00	\$33,600.00	Manager \$19 p/hr AM \$15 p/hr
Payroll tax	\$2,000.00	\$2,000.00	\$3,800.00	\$3,411.07	\$3,800.00	EXTRA HOURS approved by trustees on need basis
Postage & Delivery	\$750.00	\$750.00	\$1,000.00	\$753.48	\$400.00	
Printing & Reproduction	\$100.00	\$100.00	\$700.00		\$700.00	
Permits & Licenses	\$50.00	\$50.00	\$50.00	\$55.00	\$55.00	
Rent	\$12,000.00	\$12,000.00	\$12,000.00	\$12,250.00	\$16,920.00	investigate other spaces ??
Repairs & Maintenance	\$500.00	\$500.00	\$500.00	\$63.50	\$500.00	placeholder
Travel Expense				\$1,396.73	\$1,100.00	CENTRAL OFFICE CONV
Utilities	\$2,000.00	\$2,200.00	\$2,200.00	\$1,338.28	\$1,800.00	
Total Expense	\$62,779.00	\$60,280.00	\$79,480.00	\$70,222.39	\$75,814.00	
Net Ordinary Income	(\$579.00)	\$4,220.00	(\$14,980.00)	(\$12,775.15)	(\$10,214.00)	
Other Income						
Interest Income				\$11.92		
DAAY in the Park						
T&C Income						
Big Deep South Income			???		\$43,000.00	Goal
Other Income - Other					\$47,000.00	one time BDS deposit
Total Other Income				\$45,355.74	\$90,000.00	
Other Expenses						
DAAY in the Park SPLITS	\$700.00	\$1,000.00	\$4,000.00	\$3,310.99	\$3,000.00	5% of previous years group contributions
UNITY & SERVICE					\$3,600.00	12,17,18,19,20,21 -\$400
T&C	\$400.00	\$300.00	\$300.00	\$0.00	\$4,000.00	AREA,REGION,GSO \$400
CPCPI	\$200.00	\$100.00	\$100.00	\$0.00	\$300.00	
Depreciation	\$204.00	\$204.00	\$204.00	\$203.88	\$204.00	
Total Other Expenses	\$1,504.00	\$1,604.00	\$4,604.00	\$3,514.87	\$11,304.00	
estimated moving cost					\$8,000.00	Deposits/supplies furniture
PRUDENT RESERVE DEPOSIT					\$20,000.00	DEPOSIT 32991.00 INTO PRUDENT RESERVE bringing total PR to 53K GIVING 8 MONTHS @6,600 p/month Of ESTIMATED EXPENSE.
Big Deep South Expenses	22369	30000	???	\$37,257.50	\$35,091.00	BDS Budget including storage
Total Total Other Expenses	\$1,504.00	\$1,604.00	\$4,604.00	\$40,772.37	\$74,395.00	
Net Other Income	(\$1,504.00)	(\$1,604.00)	\$0.00	\$4,583.37	\$90,000.00	
Net Income	(\$2,083.00)	\$2,616.00	(\$19,584.00)	(\$8,191.78)	\$5,391.00	

12,278.83 PROFIT

about 40% of our annual income is contributions last years COB and invidual contributions were commingled

174 per month or 2088 p/yr in equipment rental

max 25hrs a week for manager 15 hr for AM

EXTRA HOURS approved by trustees on need basis

suggest to make committee for new location we strongly suggest having the protection of a lease agreement.